

#### What you need to know about HCL Domino v11

#### Powerful New Value for Millions of Apps Worldwide

"We attribute our company's success to its loyal and competent employees, its highly equipped, top-grade machinery and its fully integrated, powerful and comprehensive platform based on Domino, which easily integrates with essential applications and allows for real-time checks and analysis of every project step. We like to say we are making roadways and bridges safer in Norway – and saving lives along the way!"

Marcus Brevik, CEO, Arvid Gjerde

Domino has been powering the applications that run business processes for the world's smartest companies for 30 years. This newest version, v11, represents a major milestone in HCL's commitment to modernize and enrich the Domino ecosystem — and transform over 10 million enterprise-grade apps powering the business of more than 15,000 customers.

Domino has proven its security, versatility, scalability and value in large enterprises, and v11 modernizes and opens up the platform to build upon these foundational strengths for the next generation of applications. With the release of v11, you can make your apps mobile with zero effort and build new ones 70% faster than before. This new, more modern stack offers more value and lower TCO than ever. Domino v11 is the only application development platform you need.

"Domino is very strategic. It's very secure. It's saved us millions of dollars, quite simply. With a small team we've been able to develop something so fast throughout the years. With Domino you can do so much more than with other solutions. That's a big advantage."

Jerry Horani CTO, VCC

# DOMINO V11: SAME PROVEN PLATFORM, NOW WITH MORE VALUE AND LOWER TCO

Domino reinvented how applications were built and run and helped create the massive database landscape we have today, powering billions of transactions around the world. It helped pave the way for just about every kind of communication and collaboration application that exists.

Security is built into the DNA of Domino, and it has always been a platform you can trust — stable and secure to its core. It's so reliable, safe, and secure that accounting firms and banks trust their audit processes to Domino. Right out of the box it's a complete, fully secure stack in one install — an all-in-one application server ready to help you solve your business challenges.

"We store and handle over 25 million transactions a year in the Domino platform, which provides rich built-in security features to keep sensitive financial data secure."

Anders Holm Peterson, Business Development, Acubiz

Domino is a powerful and open app-dev platform that Fortune 500 companies rely on to run missioncritical business processes. Domino powers workflows from order management and fulfillment, sales and resolution management, and bid creation and pricing approvals — to employee onboarding, job applications, CRM, and much more.

Domino also embodies the notion that platforms should be backward compatible. This means no data migration, rewriting or platform architecting, or delays to deploying the latest development tools and techniques tools — unlike other platforms. When asked about the durability of Domino applications, the resounding chorus from customers is that "Domino just works." Domino apps are built to last.

All of the strengths and benefits have always been here, but with Domino v11's new tools and a more modern stack, it delivers one of the lowest costs of ownership in the market, and runs your business faster, and more efficiently, than before.

"The TCO to use, develop, and maintain our full business environment with standard ERP/HRM/PM solutions from Microsoft, SAP, Salesforce would have been 15X that of Domino."

Bernd Gewehr Head of IT, Vössing

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#### DOMINO VOLT: BUILD ENTERPRISE APPS LIGHTNING FAST

From low-code to pro-code, Domino v11 is the only application development platform you need. The ability to leverage all levels of app-dev technology opens your organization up to a much broader range of employee talent. Your teams don't have to learn proprietary languages to create applications which will enable employees to react faster to market conditions and new business requirements. The flexibility and robustness of what Domino can now do brings new value to your investments and creates a wider range of technology skills you can employ.

Domino Volt introduces a new lowcode development paradigm in beta for this release, making it possible to build new apps 60-70% faster than before as well as makes it easy for developers and business users alike to rapidly develop powerful, secure, and enterprise-grade workflow applications. Adding this new lowcode tool to your arsenal means that anyone with common web development skills can easily build web-based data capture forms and workflows using data from excel. multiple data sources, or from scratch. Your talent pool just got bigger.

Domino v11 supports low-code to pro-code app development, making it possible for IT and business analysts to create apps, Domino designers to build workflows and situational apps, and full-stack developers to create complex, enterprise-wide solutions in their language of choice. Welcome to the next generation of application development.

## HCL NOMAD: DOMINO WORKS WHERE YOUR PEOPLE ARE WORKING

Domino v11 is even more mobile. The same powerful, secure applications are now available anywhere. HCL Nomad provides the ability to take existing apps and rapidly eliver them on Apple iPhone and iPad, Android phones, and Android and Chrome OS tablets with minimal effort, in minutes.

You know that your applications are a vital, core part of your business success. You also know that they are only valuable if everyone can easily access them. Teams and team members are more likely to interact and engage with applications if they can access them from their mobile device — especially important for workers who can't carry heavy equipment or do their jobs on the go and out in the field. Analysts agree on the importance of going mobile. Forrester research recently found that 71% of enterprises believe mobility is a top priority, with 45% of the workforce qualifying as "anytime, anywhere." Gallup estimates employee disengagement costs US companies between \$483 and \$605 billion each year in lost productivity.

Domino v11 drastically increases the usability and reach of your applications, one developer can deploy trusted solutions seamlessly from the desktop, tablet, and mobile phone in minutes. Business users are enabled to build new apps using a new, easy-to-use experience.

"The secure mobile support changes the way we do business. Teams can access databases and systems from anywhere and at all times, bringing our whole organization closer to digital transformation."

Georg Schaller, Sales Information Management Leader, A1 Telekom

Domino also continues to work even when its offline. From oil drilling rigs, to cruise ships, to air rescue, workers need the ability to use vital applications in offline mode where internet connectivity is either not available or intermittent. Your teams can access applications and safely synchronize the changes later once they establish a network connection — decreasing demand for network resources as well as driving productivity for your mobile workforce. Domino applications gives your teams the flexibility to work wherever, and whenever, they need to.

## DOMINO V11: NEW INTEGRATIONS AND SYNCHRONIZATION

HCL Domino v11 is the most open version of the platform yet. With v11, we have new partnerships with Approved Contact, OnTime, and Panopta that will enable enterprises to more fully leverage Domino with other tools and applications across their business. We also offer integrations where you can bring in Google maps, pull in APIs, import data from Salesforce, ask for an approval in a Slack channel — even have Amazon's Alexa call Domino.

"To date, Domino has integrated seamlessly with everything from our Microsoft Exchange servers, Teradata analytics solutions and cloud-based applications to our legacy SAP and Clarify systems."

Georg Schaller, Sales Information Management Leader, A1 Telekom

With Domino's directory syncing capability, v11 seamlessly synchronizes with Microsoft Active Directory, greatly simplifying your Domino management. Out of the box, Domino v11 eliminates the need for keeping two separate directories aligned, saving your organization administration management overhead — and avoiding errors.

Domino v11 helps your organization say goodbye to meeting scheduling woes — a universal pain point. The meeting nightmare is real, illustrated by the challenge of finding free time to schedule a meeting with people outside of your company (or across divisions) that aren't using the same calendaring system. With our new partnership with Approved Contact and OnTime, your teams can keep the free time of people and rooms in sync everywhere and schedule meetings with anyone from within email. These tools work across every major calendar solution, both on-premises and cloud — they are fully compatible with HCL Notes, HCL Verse On-Premises, Microsoft Outlook, G-Suite, and Microsoft O365.

### What you need to know about HCL Domino v11

Our partnership with Panopta brings their leading monitoring, incident management, and auto-remediation solution to our Domino customers. You get complete visibility into your HCL Domino Servers with 2,000 metrics out of the box – with pre-built Domino dashboards. Reduce time-to-resolve by alerting the right member of your team, at the right time, every time, with no false alerts.

## DOMINO V11: A PERFECT FIT FOR YOUR HYBRID-CLOUD STRATEGY

The majority of low-code applications out in the world are on-premises and private cloud. Multi-cloud/hybrid cloud is where we are heading with Domino at HCL. Your Domino applications fit perfectly into your hybrid cloud strategy. HCL has committed to supporting your ability to run and deploy every app and service where it makes sense for you on a cloud of your choice.

Domino v11 has Docker container support providing standardized packaging formats, allowing much faster and smaller deployments and upgrades. Docker containers require less storage than traditional deployment. You get continuous deployment and testing, environmental standardization and strong default isolation capabilities. To further optimize your use of DAOS, v11 will be able to push DAOS to AWS S3-compliant two-tier storage — deepening real cost saving.

#### DOMINO IS ESSENTIAL TO THE IT ARCHITECTURE OF THE FUTURE

The future of your business success rests on the IT architecture you manage today. Domino continues to evolve so you can meet the needs of your business cost-effectively. In order to continue to enjoy the functionality and ROI of the Domino solution and enable your organization to meet the new challenges of the world and the workforce, let us help you upgrade, rather than migrate to a new solution.

# It can cost 24X more to migrate to other systems compared to modernizing with Domino.

Our customers have found that modernizing their applications on Domino can be up to 24x less expensive than a risky and long-running migration to other platforms and toolsets. A migration away from Domino can take multiple years, has ballooning costs and often the result yields no new core functionality or business value.

Upgrading to Domino V11 is measurably less expensive than transitioning away, or creating hybrid solutions, and creates powerful new value:

- 300% ROI
- 25% lower TCO than the competition
- Up to 500% faster app-dev time
- Up to 40% lower developer costs

You don't need a separate ERP system, a separate CRM, or a separate HR system. From situation apps, to workflows to core systems, you can solve any business problem at a fraction of the cost of comparable approaches. It's all Domino. One vendor, one solution, one stack. The only stack you need.

When you're deciding the future of your IT strategy and how you can set your business up for success, you have to ask what is the future business value of decisions I'm making today? Will I see a strong ROI and will I set our company up for innovation and growth?

HCL is investing deeply and continually working to ensure Domino is a modern platform for the next generation of business users and IT. You can evolve your application and process investment at the pace you want. Staying with Domino makes financial and technical sense.

"Over the years, our in-house team has augmented our HCL Domino environment with many of the capabilities of an enterpriseclass ERP system — enabling us to standardize our processes across the business."

> Mr. Nandkumar Chief Security Officer National Stock Exchange (NSE) of India



Upgrade to v11